PHILIP MORRIS
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July 25, 1991

Mr. Patrick S. Davis
Covington & Burling
1201 Pennsylvania Avenue, N.W.
P.O. Box 7566
Washington, D.C. 20044

Dear Patrick:

Thank you for your report outlining your recommendations for our ETS consultancy program. We are delighted that the initial response was so positive but at the same time are concerned about not meeting our goal with all the countries.

At this time we must insist on having Ecuador as a participant. I agree with you that the only possible candidate did not meet our criteria. However, I have been assured by our local company that a few more candidates will be identified in the next few weeks. Similarly, both companies in Costa Rica will work together to come up with other recommendations for a suitable candidate.

Please bear in mind that we must keep to the original agreement in terms of number of scientists per country. According to you report, you are recommending four consultants from Chile when the original count accorded by both companies was two. Unfortunately, the budget does not allow to exceed the 14 consultants previously agreed upon.

I have asked our affiliates to review your recommendations an get back to us as soon as possible so that you can plan your training seminar in Rio. I would like to hear some suggestions regarding the training of the Ecuadorean and Costa Rican candidates since obviously they will not have been selected by the time the seminar in Rio is held.

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Source: https://www.industrydocuments.ucsf.edu/docs/fnhj0000

I repeat that we are delighted with the progress and trust that this problem can be successfully resolved.

Sincerely,

Aurora Marina Gonzalez

cc: John Rupp
Cesar Rodriguez
Sharon Boyse

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